

New England Excess Exchange, Ltd.

ADVENTURE TOUR OPERATOR SUPPLEMENTAL QUESTIONNAIRE

(Please attach additional sheets if more space is needed)

1. PARTICIPATION

- A. What percentage of your company's total volume is derived from adventure tours? _____ %
- B. How many tours does your company operate per year? _____
- C. What is the average number of participants per tour? _____
- D. What is the average length of a tour? _____ days
- E. What is the average cost of a tour? (Per Person) \$ _____
- F. Please indicate the age breakdown of most participants:

UNDER 18 _____ %

18-25 _____ %

25-60 _____ %

OVER 60 _____ %

2. ESCORT INFORMATION

- A. Does your company employ or contract for tour conductors/escorts? _____
If so, what qualifications do you require and how are they selected? _____

- B. What is the average number of participants assigned to each tour conductor/escort? _____

3. EQUIPMENT

- A. Do you supply tour participants with any equipment? _____
- B. If so, what type of equipment do you supply? _____

- C. Is the equipment included in the price of the tour? _____
- D. Who is responsible for checking the equipment? _____
- E. Do you employ registered mechanics? _____

4. TRANSPORTATION

- A. Does your company charter any conveyance (i.e. motorcoaches, vans, private automobiles, helicopters, etc.) for your tours? _____
If so, please furnish us with a listing of all conveyances chartered. _____

B. Do you own or lease any conveyances used on your tours? _____

If so, please furnish us with a listing of ail conveyances leased.

5. DESTINATIONS

A. Please list three (3) most common destinations of the tours you operate:

1. _____ = _____ %

2. _____ = _____ %

3. _____ = _____ %

B. Does your company, or any of its principals, have any interest in any supplier or resort used on any of your tours? _____

If so, please explain. _____

6. ALCOHOL / NARCOTICS

A. Do you permit tour participants to bring, or do you supply, alcoholic beverages on your tours?

If not, what measures do you take to prevent the consumption of alcohol on your tours? _____

B. Do you offer Travel Accident Insurance to participants? _____

If so, please attach an insurance pamphlet.

7. SUPERVISION

A. Are participants allowed to leave the supervision of the tour leaders at any time? _____

If so, please describe various situations during a tour when this is permitted. _____

I/We hereby declare that the above statements and particulars are true and that I/We have not suppressed or misstated any material facts.

It is understood and agreed that the completion of this questionnaire does not bind the Company to issue nor the applicant to purchase the proposed insurance

QUOTATIONS WILL NOT BE PROVIDED UNLESS ALL QUESTIONS ARE ANSWERED AND THE QUESTIONNAIRE IS SIGNED BY A PRINCIPAL OF THE TOUR COMPANY.

Company: _____

Signature: _____

Title: _____

Date: _____

NOTICE TO APPLICANTS: Any person who knowingly and with intent to defraud any Insurance Company or other person files an application for insurance containing any false information, or conceals for the purpose of misleading information concerning any false materials thereto, commits a fraudulent insurance act, which is a crime.